

Message Text

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ACTION EUR-12

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E. O. 11652: N/A

TAGS: CVIS, BTRA, UR, US

SUBJ: PENDING VISITS OF DEPUTY MINISTERS ZARETSKIY AND
KONDRAT'KOV

FOR: EUR/SOV - LYNN

USDOC: FOR BEWT/TDAD

REF: A. MOSCOW 19040

B. MOSCOW 19170

1. EMBASSY WOULD LIKE CALL PARTICULAR ATTENTION TO TWO
PENDING SOVIET COMMERCIAL DELEGATIONS, ONE HEADED BY DEPUTY
MINISTER OF TIMBER AND WOOD-PROCESSING INDUSTRY V.F. ZARETSKIY
(REF A) AND THE OTHER HEADED BY DEPUTY MINISTER OF LIGHT
INDUSTRY YE.F. KONDRAT'KOV (REF B).

2. MINISTRY OF TIMBER AND WOOD-PROCESSING INDUSTRY HAS CONTACTED
COMMERCIAL OFFICE REGARDING ZARETSKIY'S PENDING VISIT TO STRESS
IMPORTANCE WHICH MINISTRY (AND MINISTER TIMOFEYEV) ATTACHES TO
THIS VISIT IN DEVELOPMENT OF US-SOVIET COOPERATION IN TIMBER
INDUSTRY. MINISTRY TOOK UNUSUAL STEP OF INVITING COMMERCIAL ATTACHE
TO VISIT MINISTRY AND MEET WITH DEPUTY MINISTER ZARETSKIY TO
DISCUSS VISIT TO U.S. COMMERCIAL OFFICE UNDERSTANDS THAT
WASHINGTON STATE INTERNATIONAL TRADE FAIR (DIRECTOR-ROBERT TURNER,
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TELEPHONE 206-682-6900) IS MAKING ALL ARRANGEMENTS FOR VISIT.

3. IN CASE OF KONDRAT'KOV VISIT, PRIMARY PURPOSE IS NEGOTIATIONS WITH TENNECO CHEMICALS ON ARTIFICIAL LEATHER PLANT. THIS CONTRACT, WHICH WOULD BE WORTH IN NEIGHBORHOOD OF DOLLARS 50 MILLION, IS IN RELATIVELY ADVANCED STAGE. PRESENCE ON THIS DELEGATION OF TEKHNOPROMIMPORT PRESIDENT DASHKEVICH INDICATES THAT SOVIETS ARE INTERESTED IN BOTH TECHNICAL AND COMMERCIAL SIDES OF PICTURE, WHICH IS ENCOURAGING FROM POINT OF VIEW OF U.S. COMPANY INVOLVED. (COMMENT: USDOC/BEWT/TDAD MAY WISH TAKE ADVANTAGE OF DASHKEVICH'S PRESENCE IN U.S. AND INFORM FIRMS SUCH AS CORNING GLASS WHICH HAVE PENDING PROJECTS WITH TEKHNOPROMIMPORT OF HIS PLANS. END COMMENT).

4. IN VIEW COMMERCIAL SIGNIFICANCE OF BOTH VISITS, EMBASSY HOPES VISAS CAN BE ISSUED IN TIME MEET ETD'S (JANUARY 12 AND 13, RESPECTIVELY). TO AVOID LAST-MINUTE PROBLEMS, PLEASE ENSURE THAT AUTHORIZATIONS FOR BOTH ARE SENT BY COB WASHINGTON JANUARY 9. IN EVENT THAT CLOSED-AREA EXEMPTION REQUESTS WILL BE REQUIRED FOR EITHER OR BOTH GROUPS, PLEASE INFORM EMBASSY IMMEDIATELY SO THAT WE CAN START PROCESS MOVING ON THIS END.

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